

“Supplying Maine’s Wood Using Markets: Current and Future Opportunities” is being sponsored by the Maine Division of SAF. The aim is to inform foresters about current successes and future opportunities in wood markets. Knowledge of market trends will help foresters decide on the best silviculture and management options for now and the future. While wood is only one of the multiple benefits that are derived from Maine’s forest, it is key to the long-term economic well being of this great State.

Markets are not stable. Changes occur in short term and long term. Society, technology, and the relative abundance of trees have modified what can be harvested for profit. Industry has changed processes in order to be competitive in a global economic system. The specification of wood sizes that can be economically utilized has changed. Technology has enabled smaller diameter pieces to become valuable resource for industry. Species once considered worthless now have high stumpage values.

A keynote address will frame our market situation. Two panels will address the issue from (1) the viewpoint of large volume/ multinational wood users, and (2) local / small volume wood users. Panelists will address specifics to their business and address what is likely to change. An insight into developing technology will also be given during a site visit to the University of Maine Advanced Engineered Wood Composite lab.

An annual business meeting will take place at the beginning of the workshop. Reports of this year’s activities will be made. Election results will be announced.

Plans and budget for Division activities for next year will be approved.

Supplying Maine’s Wood Using Markets: Current and Future Opportunities

November 18, 2004

Wells Conference Center
University of Maine Campus
Orono, Maine

**Sponsored by the Maine Division,
New England Society of American Foresters**



REGISTRATION FORM

Forms and payment must be received by **November 12, 2004.**

SAF Member: # _____ @ \$35= _____
 Non-member: # _____ @ \$60= _____
 Student Member: # _____ @ \$15= _____
 Student Non-member # _____ @ \$20= _____

Fee includes registration, snacks and lunch.

Late Registration Fee add \$10.00

The Wood Composite Lab Tour will be limited to the first 50 registrants. Please indicate below if you would like to attend.

_____ # persons who would like to attend the Wood Composite Lab Tour

Name(s):

Address:

Phone #: _____

Email: _____

Mail the registration form, with your check made payable to **Maine Division, SAF**, to:

Laura Audibert
 11 Leopold St.
 Fort Kent, ME 04743
 207-834-6773
la4568@sjv.net

E-mail registrations are accepted, provided the fee is received by **November 12.**

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AGENDA

- 7:30 AM Registration**
- 8:00 AM Maine SAF Business Meeting**
- 10:00 AM Break**
- 10:15 AM** *Current Trends and Future Directions of the Forest Products Industry in Maine*
Robert Rice, Professor of Wood Science, University of Maine
- 10:45 AM Perspectives from Large Corporations**
Jim Runyan, Procurement Forester, Georgia Pacific Corp.

Rich Smith, Director Timberland Services, Timber Resource Group

Anthony Hourihan, Maine Regional Manager, Irving Woodlands LLC
- 12:00 PM LUNCH**
- 1:00 PM Perspectives from Small Corporations**
Bruce Bornstein, Vice President Isaacson Lumber

Neil Postlewaite, Senior Procurement Forester Hancock Lumber, Casco
Jim Poulin, Northeast Sales Manager, Correct Building Products, Biddeford
Scott Christiansen, Economic Development Director, River Valley Growth Council

3:00 PM Tour of University of Maine Advanced Engineered Wood Composite Lab.
 (Optional, must sign up on registration form)

4:00 PM Adjourn

If attending the Tour, you must bring:

- ❖ **Hard hat**
- ❖ **Safety glasses**
- ❖ **Close-toed shoes**

“Recommended” continuing education credits:

	<u>Lecture</u>	<u>Lab Tour</u>
<u>Maine LPF</u>	4.0 (Cat 1)	0.5 (Cat 1)
<u>NH LPF</u>	3.5 (Cat. 1)	0
<u>SAF</u>	3.5 (Cat. 1)	0

Directions to the University of Maine
 From the North or South on I95, Use Exit 51:
 From the North - Left at the end of the exit. From the South - Right at the end of the exit.
 Drive 1 mile to the fourth set of traffic lights.
 Turn right onto College Ave. follow to UMaine. Turn left into campus near Alford Arena

