

First Class Forestry and Rate of Return

Since the Tax Reform act of 1986, substantial changes in ownership patterns occurred nationwide, and nowhere has this transition been more tumultuous than Maine. The uncertainty of change often manifests itself as fear, when in fact change may bring great benefits. While some may argue blessing or curse, this most recent ownership transition coincided with landscape scale conservation easements, long term wood supply agreements, and a wider diversity of ownership objectives. Here, twenty years later, we are in a position to study and evaluate the changes, begin to draw conclusions, and identify opportunities to advance ourselves professionally. The ultimate beneficiary is our spectacular Maine forest.

To assist us, MESAF has invited several senior people leading decision making for vast areas of Maine's privately held forest. They will help us understand their dynamic ownership objectives, and where the Society of American Foresters fits in. They will be joined by a representative of SWOAM speaking on behalf of another vast area of Maine. Our intent is to provide insight into the evolving world of timberland investment from the folks who pull the levers. Our desired outcome is to identify obstacles which conflict with the premise that first class forestry leads to the best investment performance, and begin to overcome them.

We will also touch upon recent efforts to address licensing issues that have affected foresters throughout the state, and tie it all together with a spirited and interactive ethics dilemma.

Please join us. We look forward to seeing you at this year's fall meeting.

First Class Forestry and Rate of Return

*Can we have our forest
and cut it too?*

October 9, 2007

**Corbett Business Building
UMaine Campus
Orono, Maine**

Sponsored by the **Maine Division,
New England Society of American Foresters**



REGISTRATION FORM

Forms and payment must be **received**
by **October 4, 2007**

SAF Member: # _____ @ \$25= _____
Non-member: # _____ @ \$75= _____
Student Member:# _____ @ \$10= _____

Late Registration Fee add \$10.00

TOTAL ENCLOSED: \$ _____

Fee includes registration, snacks and lunch.

Are you a licensed Maine Forester?

Yes No

Name(s):

Address:

Phone #: _____

Email: _____

Mail the registration form, with your check made payable
to **Maine Division, SAF**, to:

Laura Audibert
11 Leopold St.
Fort Kent, ME 04743
207-834-6773
la4568@sjv.net

E-mail registrations are accepted, provided the fee is
received **October 4, 2007.**

If you **do not** want your contact information listed
on the meeting attendance list to be distributed in
registration packets, please check the box below.

I **do not** want my contact information distributed.

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AGENDA

- 7:30 AM Registration
8:00 AM Maine SAF Business Meeting
9:30 AM Break

PROGRAM

- 9:45 AM *Maine SAF's Licensing Task
Force: Initial Report and
Discussion*
- 10:45 AM **Opening Remarks and
Announcements,**
Gary Bahlkow, MESAF Chair
- 11:15 AM Ethics in the Maine Woods:
A case study to ponder
TBA (check MESAF website)
- 12:00 PM LUNCH
- 12:45 PM Ethics Wrap-up

Forest Management and Investment Objectives by Landowner Class

- 1:00 PM Blake Brunsdon, JD Irving
(**Long-term, integrated
landowner**)
- 1:20 PM Chris Zinkhan, The Forestland
Group (**TIMO**)
- 1:40 PM Bob Saul, GMO Renewable
Resources (**REIT**)
- 2:00 PM Break

- 2:15 PM Tom Doak/Mike Dann, SWOAM
(**Small private woodlot owners**)
- 2:35 PM TBA (Maine family-owned and
operated land base)
- 3:00 PM *Discussion of how MESAF
foresters can better service
different landowner objectives,
and what messages these
landowners need from us.*
- 3:45 PM **Wrap-up and Evaluations**
- 4:00 PM **Adjourn**

Continuing education credits

	CEU
<u>Maine LPF</u>	???
<u>NH LPF</u>	4.0
<u>SAF</u>	4.0

Maine licensing board had not responded by press
time.

As meeting presenters and Maine Forester
credits become available, the information will
be posted at the Maine SAF website:

mesaf.org

Directions to D.P. Corbett Building

